

**BAC RESOLUTION NO. 2023-274**

**WHEREAS**, the Bids and Awards Committee through the BAC Secretariat posted the Request for Expression of Interest in the PHILGeps, TIEZA website, and at conspicuous place of the TIEZA building premises inviting prospective consultants to participate in the face to face **ENGAGEMENT OF A CONSULTING SERVICE PROVIDER FOR THE 2023 CLIENT SATISFACTION MEASUREMENT**:

**WHEREAS**, the Approved Budget for the Contract (ABC) is in the amount of **Two Million Pesos Only (₱ 2,000,000.00)**;

**WHEREAS**, before the deadline for the online submission of eligibility on August 7, 2023, four (4) prospective Consultants submitted their documentary requirements, to wit:

1. RLR RESEARCH AND ANALYSIS
2. ACQUISITION APPS INC.
3. THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.
4. PEOPLE DYNAMICS

**WHEREAS**, the Technical Working Group conducted the eligibility screening and shortlisting procedure for the four (4) consultancy service providers;

**WHEREAS**, in the evaluation of eligibility documents conducted by the Technical Working Group (TWG), two (2) prospective consultants, *ACQUISITION APPS INC. and THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* passed the minimum requirements of 75% with the following scores:

<b>Firm</b>	<b>Score</b>
<i>ACQUISITION APPS INC.</i>	80.71%
<i>THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.</i>	87.86%

**WHEREAS**, the TWG adopted Quality-Cost Based Evaluation Procedure prescribed under section 33.2.1.b of the 2016 Revised IRR of R.A. 9184 wherein the Technical and Financial were given weights of 70% and 30% respectively;

**WHEREAS**, having been identified as the Two (2) shortlisted consultants, *ACQUISITION APPS INC. and THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* submitted their respective bids on September 25, 2023 and subsequently the technical proposals were opened and evaluated:

**WHEREAS**, the Technical Working Group (TWG) conducted the detailed evaluation on the technical proposals of *ACQUISITION APPS INC. and THE ALL-ASIAN CENTRE*

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FOR ENTERPRISE DEVELOPMENT (ASCEND) INC. based on the following criteria as stated in the Terms of Reference:

- 30% - Financial Proposal
- 70% - Technical Proposal

(Components:)

- a. Applicable Years of Experience of the Consultant/Firm - 15%
- b. Similar Projects Completed - (15%)
- c. Qualification of personnel who shall assigned to the project (15%)
- d. Project Design - 25%

**WHEREAS**, the result of the detailed evaluation is as follows;

Name of Bidder	Applicable Years of experience of the Consultant/Firm (15%)	Similar Projects Completed (15%)	Qualification of Personnel (15%)	Project Design (25%)	Total Score (70%)	Total Score (100%) Of 70% of the Technical	Remarks
ACQUISITION APPS INC	14.00%	3.00%	14.50%	25.00%	56.50%	80.71%	Passed the detailed evaluation of the technical proposal subject to further evaluation of financial component of bid.
THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.	11.00%	10.50%	15.00%	25.00%	61.50%	87.86%	Passed the detailed evaluation of the technical proposal subject to further evaluation of financial component of bid.

**WHEREAS**, based on the above result, the proposal of ACQUISITION APPS INC. and THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC. garnered total scores of 80.71% and 87.86% , respectively, thus passing the minimum requirement set forth for the technical proposal;

**WHEREAS**, the Bids and Awards Committee (BAC) scheduled the opening of the financial proposal on October 18, 2023;

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**WHEREAS**, the Technical Working Group evaluated the Financial Proposals of *ACQUISITION APPS INC. and THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* and found both bidders compliant with and responsive to the requirements and conditions as specified in the bidding documents;

**WHEREAS**, as stated in the Terms of Reference, consultants shall be evaluated using the Quality-Cost Based Evaluation procedure. The Technical Proposal shall be given a weight of 70% whereas the financial proposal shall be given a weight of 30%.

**WHEREAS**, the Technical Working Group (TWG) computed the rating of the financial proposals in the following manner:

- a. The Firm/Consultant with the lowest bid price proposal gets 100 points; and
- b. The score of the other Firm/Consultant will be computed using the formula:

$$SF = 100 \times FI/F$$

Where:

SF = Financial Score

FI = Lowest Financial Proposal

F = Financial Proposal under consideration

Name of the Firm	Financial Bid Proposal	Financial Score
<i>ACQUISITION APPS INC.</i>	₱ 1,680,000.00	₱1,680,000.00/₱1,680,000.00= 100pts.
<i>ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.</i>	₱ 1,973,440.00	₱1,680,000.00/₱1,973,440.00 = 85.13pts

**WHEREAS**, to obtain the total score for the Technical and Financial Proposals the Technical Working Group (TWG) used the Formula  $S = St \times T\% + Sf \times F\%$ .

Where:

S = is the Total Score;

St = is the Technical Score;

Sf = is the Financial Score;

T = is the weight given to the Technical Proposal; and

F = is the weight given to the Financial Proposal.

**WHEREAS**, the Final computation of Score for the Bid of *ACQUISITION APPS INC. and THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* are as follows:

**TECHNICAL PROPOSAL**

<b>Firm</b>	<b>Average Score</b>		<b>Weight</b>		<b>Weighted Score</b>
<i>ACQUISITION APPS INC.</i>	80.71%	x	70%	=	56.50
<i>ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.</i>	87.86%	x	70%	=	61.50

**FINANCIAL PROPOSAL**

<b>Firm</b>	<b>Average Score</b>		<b>Weight</b>		<b>Weighted Score</b>
<i>ACQUISITION APPS INC.</i>	100.00	x	30%	=	30
<i>ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.</i>	85.13	x	30%	=	25.54

**TOTAL TECHNICAL AND FINANCIAL SCORE**

<b>Firm</b>	<b>Technical Weighted Score</b>	<b>Financial Weighted Score</b>	<b>Total Weighted Score</b>
<i>ACQUISITION APPS INC.</i>	56.50	30.00	86.50
<i>ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.</i>	61.50	25.54	87.04

**WHEREAS**, *THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* was identified as the *Highest Rated Bidder* and their proposal was subjected to post qualification process in accordance with Rule X, Section 34 of the 2016 Revised IRR of RA 9184;

**WHEREAS**, having performed the post qualification process on the proposal of *THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.*, it was determined that their bid complies with and is responsive to all the requirements and conditions as specified in the bidding documents.

**WHEREAS**, as part of the post qualification process *THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* was also required to submit their *Latest Income Tax Returns (ITR) and Business Tax Returns within the last six months preceding the date of bid of submission* which they were able to submit on time as prescribed by the procurement law.

**WHEREAS**, the Technical Working Group (TWG) recommends to the Bids and Awards Committee (BAC) to identify the proposal of *THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* as the Highest Rated and Responsive Bid for the *ENGAGEMENT OF A CONSULTING SERVICE PROVIDER FOR THE 2023 CLIENT SATISFACTION MEASUREMENT*. Further, the Technical Working Group (TWG) also recommends to the Bids and Awards Committee (BAC) to award the contract for the project to the said consultant in the total amount of *One Million Nine Hundred Seventy-Three Thousand Four Hundred Forty Pesos Only (₱ 1,973,440.00)*;

**NOW, THEREFORE**, in view of the foregoing, the Bids and Awards Committee (BAC) hereby resolves to accept, approve, and adopt the findings and recommendations of the Technical Working Group (TWG) to identify the proposal of *THE ALL-ASIAN CENTRE FOR ENTERPRISE DEVELOPMENT (ASCEND) INC.* as the Highest Rated and Responsive Bid for the *ENGAGEMENT OF A CONSULTING SERVICE PROVIDER FOR THE 2023 CLIENT SATISFACTION MEASUREMENT*. Further, the BAC resolves to recommend the award of contract for the project to the said consultant in the amount of *One Million Nine Hundred Seventy-Three Thousand Four Hundred Forty Pesos Only (₱ 1,973,440.00)*.

*ENGAGEMENT OF A CONSULTING SERVICE PROVIDER FOR THE 2023 CLIENT SATISFACTION MEASUREMENT*

The Bids and Awards Committee (BAC).

on leave

**Atty. NIÑO RUPERTO F. AQUINO**  
Chairperson

  
**Engr. AMELITA S. CAGANDA**  
Vice-Chairperson

  
**RAQUEL S. DELA CRUZ**  
Member

**MA. EVELYNE A. FRANCISCO**  
Member

  
**Engr. JEOFFREY L. MACALALAD**  
Member

  
**MYRNA A. SUAREZ**  
Member

APPROVED BY:

  
**MARK T LAPID**  
Chief Operating Officer

**ENGAGEMENT OF A CONSULTING SERVICE PROVIDER FOR THE 2023 CLIENT  
SATISFACTION MEASUREMENT**