



# **TEZ INVESTMENT FORUM**

A Presentation by

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Limketkai Luxe Hotel  
Cagayan de Oro City



is...

- ▶ 100% owned by the National Government
- ▶ Country's Premier Development Financial Institution
- ▶ 70 Years in Existence
- ▶ Key player in nation-building
- ▶ Policy Bank



- ✓ **2<sup>nd</sup> Highest capital adequacy ratio** among top 10 Unibanks in the Phils.
- ✓ **6<sup>th</sup> best** among top 10 Unibanks in ROA
- ✓ **8<sup>th</sup> best** among top 10 Unibanks in ROE
- ✓ **10<sup>th</sup> largest** Universal Bank in the Philippines

## DBP's Role in Philippine Development



- Finances the country's infrastructure projects
- Provides financial assistance to the SME sector
- Advances environmental protection
- Contributes to the lives of Filipinos across the nation

## Wide and extensive coverage in key areas in the Philippines



Development Bank of the Philippines

**Bank on Stability  
Bank with DBP**



**Branches &  
ATM network  
(as of  
August 15,  
2017)**



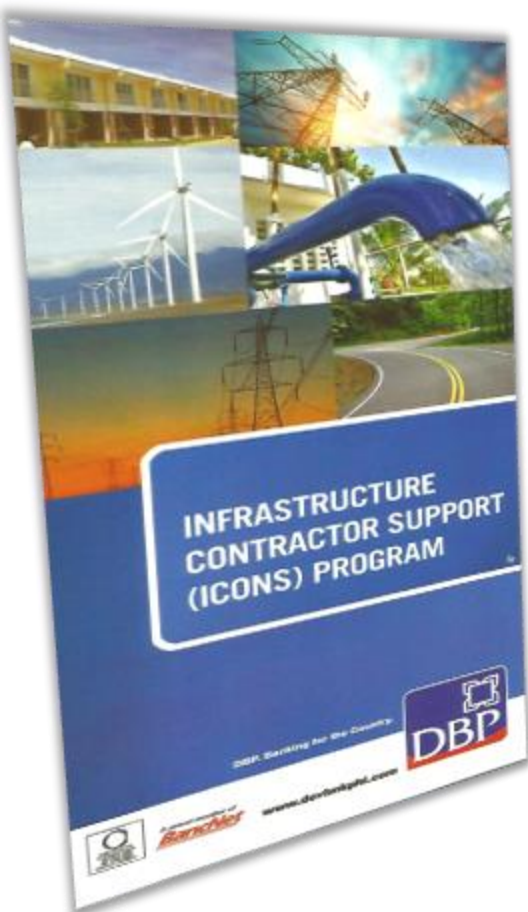
Branches	Extension Offices	On-site ATMs	Off-site ATMS
125	2	171	448

## **DBP Policies towards Inclusive Development**

- Beyond financial returns: economic, social, environmental objectives
- Funds to make biggest dent to poverty alleviation and prosperity goals
- Branch coverage in unbanked areas
- Dedicated lending for mSME borrowers
- Linkages with rural banks and MFIs

## **DBP Policies towards Inclusive Development**

- Funding for LGU Projects
- Credit and safeguard policies on environmental, social, climate change and disaster risk reduction issues
- Industry benchmarks and best practices
- Financial advisory for major infrastructure initiatives

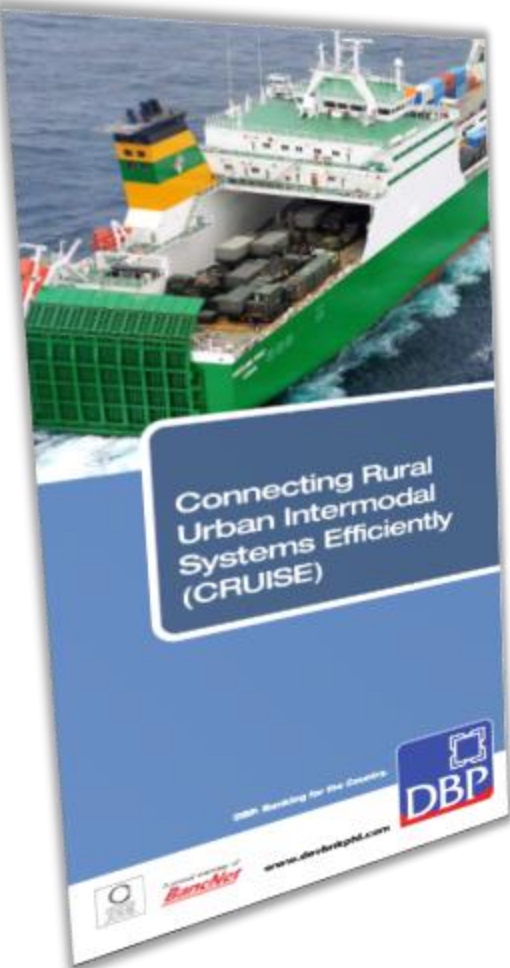


- ✓ **Eligible Borrowers:** PCAB-Accredited Contractors
- ✓ **Eligible Projects:** Construction contracts for:
  - Transport Infrastructure – roads, bridges
  - Power / Energy Infrastructure
  - Water Supply, Wastewater, Sanitation
  - ICT Infrastructure
  - Social Infrastructure - residential and non-residential
- ✓ **Lending Products:**
  - Short-term Loan / Credit or Working Capital Lines
  - Long-term Loan

## DBP Infrastructure Contractor Support Program

No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>30</b>	<b>1.58 B</b>	<b>1.24 B</b>

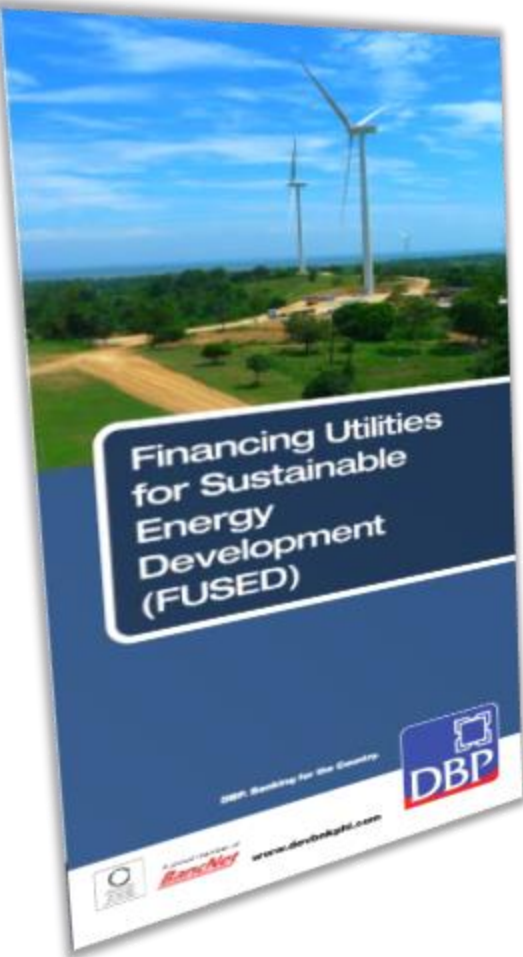
As of July 31, 2017



- ✓ **Eligible Borrowers:**
  - Private Corporations and Cooperatives
  - Local Government Units (LGUs)
  - Government Owned & Controlled Corporations (GOCCs)
- ✓ **Eligible Projects:**
  - Transport Infrastructure & Services in Land, Water, and Air (including rail and mass transport projects)
  - Logistics Infrastructure & Services
  - Tourism Infrastructure & Services
  - Project-related ICT investments
  - Project-related CCA/DRR investments
- ✓ **Lending Products**
  - Term Loan
  - Credit Line

DBP CRUISE Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>201</b>	<b>17.74 B</b>	<b>15.14 B</b>

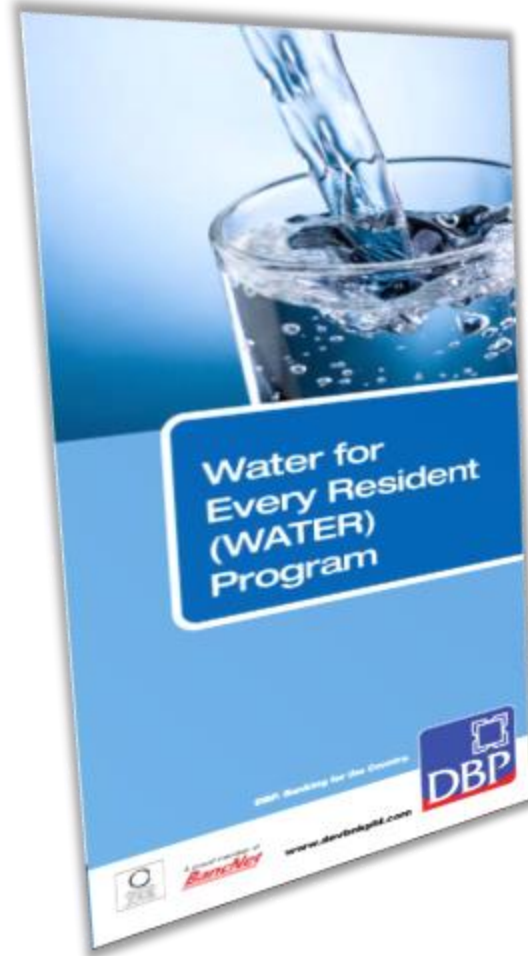
*As of July 31, 2017*



- ✓ **Eligible Borrowers:**
  - Private Corporations and Electric Cooperatives
  - Local Government Units (LGUs)
  - Government Owned & Controlled Corporations (GOCCs)
  - Private Financial Institutions
- ✓ **Eligible Projects:**
  - Energy Generation
  - Power Transmission and Distribution
- ✓ **Lending Products**
  - Term Loan
  - Credit Line

DBP FUSED Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>50</b>	<b>44.23 B*</b>	<b>29.23B</b>

As of July 31, 2017



- ✓ **Eligible Borrowers:**
  - Private Corporations and Water Districts
  - Local Government Units (LGUs)
  - Other Water Service Providers
  - Private Financial Institutions
- ✓ **Eligible Projects:**
  - Source Development
  - Water Transmission and Distribution
  - Water Treatment Facilities
  - Non-Revenue Water Reduction Mechanisms
  - Climate Change Adaptation Investments
- ✓ **Lending Products**
  - Term Loan
  - Credit Line

DBP WATER Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>49</b>	<b>10.61 B</b>	<b>6.99 B</b>

As of July 31, 2017

✓ **Eligible Borrowers:**

- Private Corporations and Cooperatives
- Local Government Units (LGUs)
- Government Owned & Controlled Corporations (GOCCs)
- Private Service Providers
- Private Financial Institutions

✓ **Eligible Projects:**

- Air Pollution Prevention and Control
- Water Pollution Prevention and Control
- Solid & Hazardous Waste Management
- Resource Conservation, Resource Efficiency & Cleaner Production
- Investments in Climate Change Adaptation / Disaster Risk Reduction
- Other Environmental / Green Projects and Initiatives

✓ **Lending Products**

- Term Loan
- Credit Line



## DBP Green Financing Program

No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>155</b>	<b>37.20 B</b>	<b>19.83 B</b>

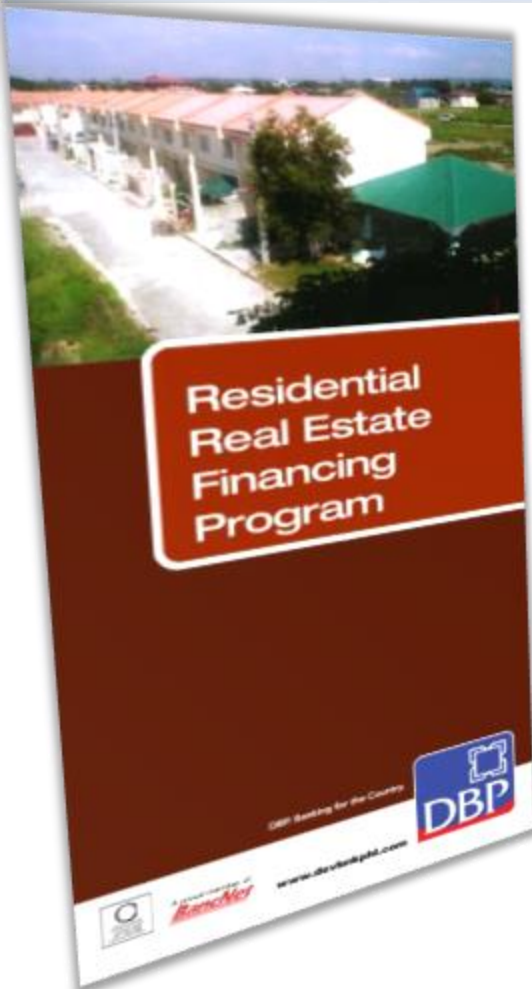
*As of July 31, 2017*



- ✓ **Eligible Borrowers:**
  - Private Health Care Providers – Individuals, Partnerships and Corporations
  - Private Financial Institutions
- ✓ **Eligible Projects:**
  - Construction / Rehabilitation of Hospitals
  - Acquisition of Medical and Non-Medical Equipment
  - Working Capital
- ✓ **Lending Products**
  - Term Loan
  - Credit Line

DBP Sustainable Health Care Investment Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>132</b>	<b>12.11 B</b>	<b>9.28 B</b>

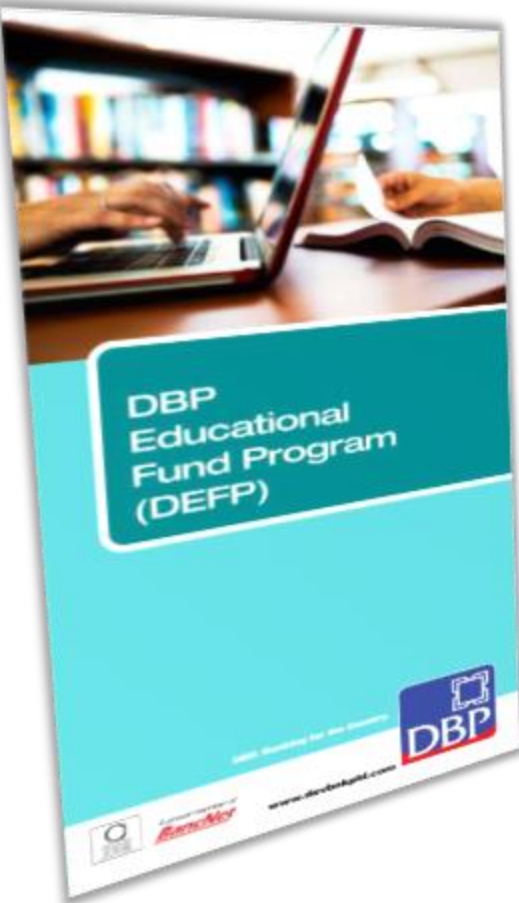
As of July 31, 2017



- ✓ **Eligible Borrowers:**
  - Private Developers
  - Local Government Units (LGUs)
  - Cooperatives
  - Private Financial Institutions
- ✓ **Eligible Projects:**
  - Land Acquisition with Site Development
- ✓ **Lending Products**
  - Term Loan
  - Credit Line

DBP Residential Real Estate Financing Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>126</b>	<b>12.83 B</b>	<b>8.66 B</b>

*As of July 31, 2017*



- ✓ **Eligible Borrowers:**
  - Public and Private Educational Institutions
  - Local Government Units (LGUs)
  - Private Financial Institutions
  - Government-accredited Training Centers
- ✓ **Eligible Projects:**
  - Land Acquisition and Construction of Facilities
  - Equipment, Furniture
  - Working Capital
  - On-lending to Students
- ✓ **Lending Products**
  - Term Loan
  - Credit Line

DBP Educational Fund Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>130</b>	<b>7.43 B</b>	<b>5.91 B</b>

*As of July 31, 2017*



## ✓ Eligible Borrowers:

- Micro, Small, and Medium Business Enterprises in Agricultural, Industrial, & Commercial, and Service Sectors

## ✓ Eligible Purposes:

- Fixed Asset Acquisition
- Purchase Order / LC-TR Financing
- Export Financing
- Business Franchising
- Working Capital

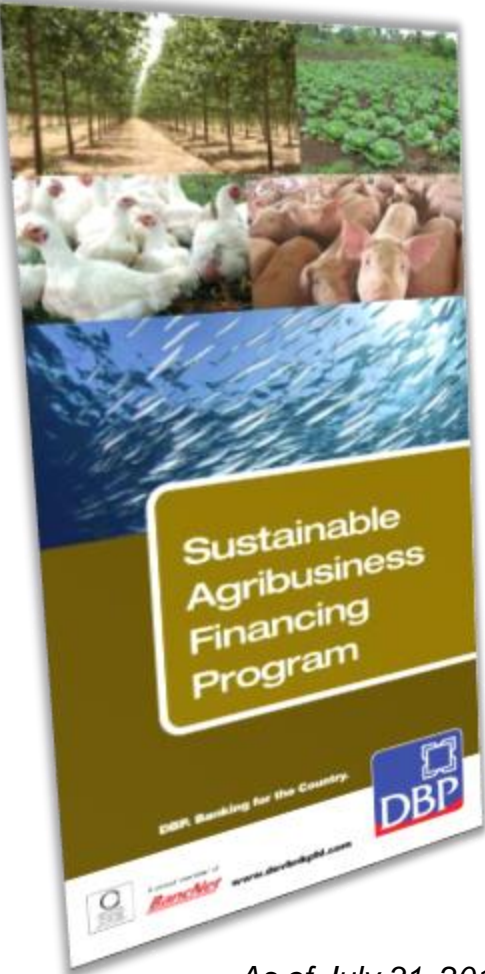
## ✓ Lending Products

- Term Loan
- Credit Line

### DBP Sustainable Enterprises for Economic Development (SEED) Program

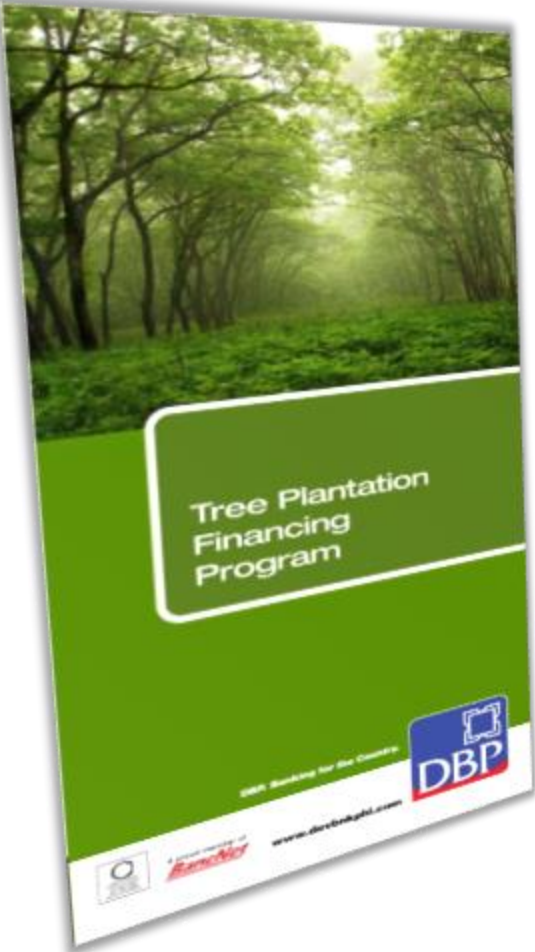
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>1,142</b>	<b>11.78 B</b>	<b>8.88 B</b>

As of July 31, 2017



- ✓ **Eligible Borrowers:**
  - Private Enterprises and Cooperatives
  - Local Government Units (LGUs)
  - Private Financial Institutions
- ✓ **Eligible Projects:**
  - Traditional and High-Value Crops
  - Livestock, Fisheries and Poultry
  - Bio-fuel Feedstock
  - Organic Products
  - Farm Machinery, Equipment, and Supplies
- ✓ **Lending Products**
  - Term Loan
  - Credit Line
  - Packing Credit

DBP Sustainable Agribusiness Financing Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>432</b>	<b>54.89 B</b>	<b>39.40 B</b>



- ✓ **Eligible Borrowers:**
  - Private Enterprises and Cooperatives
  - Local Government Units (LGUs)
  - Private Financial Institutions
- ✓ **Eligible Projects:**
  - Forest-based enterprises
- ✓ **Lending Products**
  - Term Loan

DBP Tree Plantation Financing Program		
No. of Borrowers	Approved Amount (PhP)	Outstanding Balance (PhP)
<b>4</b>	<b>70.00 M</b>	<b>55.00 M</b>

As of July 31, 2017



Cagayan de Oro City

Water Supply



Agusan del Sur

Integrated Bus Terminal



Digos City

Hospital



Zamboanga City

School



Digos City

Solid Waste Management - MRF



Davao City

Pipeline Rehabilitation



Surigao del Norte

Hydropower Plant



South Cotabato

Solar Power Plant

# The End of Presentation



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