



Republic of the Philippines  
**Tourism Infrastructure and Enterprise Zone Authority**  
**OFFICE OF THE CORPORATE SECRETARY**  
MAKATI

**RESOLUTION NO. R-30-08-18**

**WHEREAS**, on 20 July 2012, President BENIGNO S. AQUINO III issued Executive Order (E.O.) No. 80, s. 2012, which directed the Governance Commission for GOCCs (GCG) to issue the necessary guidelines for the Performance-Based Incentives (PBI) System for GOCCs under GCG's jurisdiction;

**WHEREAS**, GCG issued Memorandum Circular (M.C.) No. 2013-02 establishing the Performance Evaluation System (PES) that will provide for the framework for setting organizational targets of GOCCs;

**WHEREAS**, GCG MC No. 2013-12 directed all GOCCs to submit the following documents as reference to the Performance Agreement to be signed by TIEZA and GCG as basis for the grant of Performance Based Bonus (PBB):


- (a) Proposed Charter Statement and Strategy Map;
- (b) Proposed 2018 Performance Scorecard;
- (c) Proposed 2018 Strategic Initiative Profiles; and
- (d) Briefer on TIEZA's 2018 Scorecard

**WHEREAS**, GCG MC No. 2013-12 requires a Board Resolution approving the submission of the foregoing requirements for consideration of GCG;

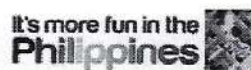
**WHEREFORE BE IT RESOLVED, AS IT IS HEREBY RESOLVED**, to adopt, confirm and ratify as a corporate act the submission of the following attached documents, namely:

- (a) Proposed Charter Statement and Strategy Map;
- (b) Proposed 2018 Performance Scorecard;
- (c) Proposed 2018 Strategic Initiative Profiles; and
- (d) Briefer on TIEZA's 2018 Scorecard

**ADOPTED** through Referendum by the TIEZA Board of Directors this 30th day of August 2017 in Makati City, Philippines.


  
**Usec. SILVINO Q. TEJADA**  
Alternate Chairman of the TIEZA Board


Resolution No. R-30-08-17  
2018 TIEZA Scorecard and  
Performance Evaluation System (PES)

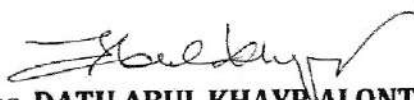






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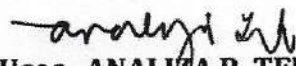
  
**POCHOLO J.D. PARAGAS**  
Vice-Chairman/COO TIEZA

  
Usec. **KAREN OLIVIA V. JIMENO**  
Member, DPWH Alternate Rep.

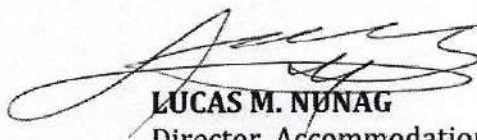
  
**Sec. DATU ABUL KHAYR ALONTO**  
Member, Mindanao Development  
Authority

  
**CESAR MONTANO**  
Member, TPB Chief Operating Officer

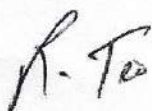
  
Asec. **EPIMACO DENSING III**  
Member, DILG


  
Usec. **ANALIZA R. TEH**  
Member, DENR

  
**ROY B. MARTIN**  
Director, Tourism Estate  
Development Sector

  
**LUCAS M. NUNAG**  
Director, Accommodation  
Services Sector

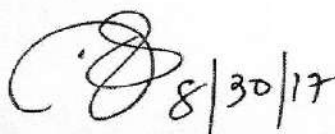
  
**MARIA VIDA H. STOIFL**  
Director, Air Land and Sea Transport  
Services Sector

  
**ROBERTO U. TEO**  
Director, Travel and Tours  
Services Sector

  
**CATHERINE B. TURVILL**  
Director, Other Tourism Enterprise Sector

Resolution No. R-30-08-17  
2018 TIEZA Scorecard and  
Performance Evaluation System (PES)

It's more fun in the  
**Philippines** 

 8/30/17

**VISION : By 2026, TIEZA is a globally recognized tourism development agency and a primary catalyst for inclusive and sustainable socio-economic growth**



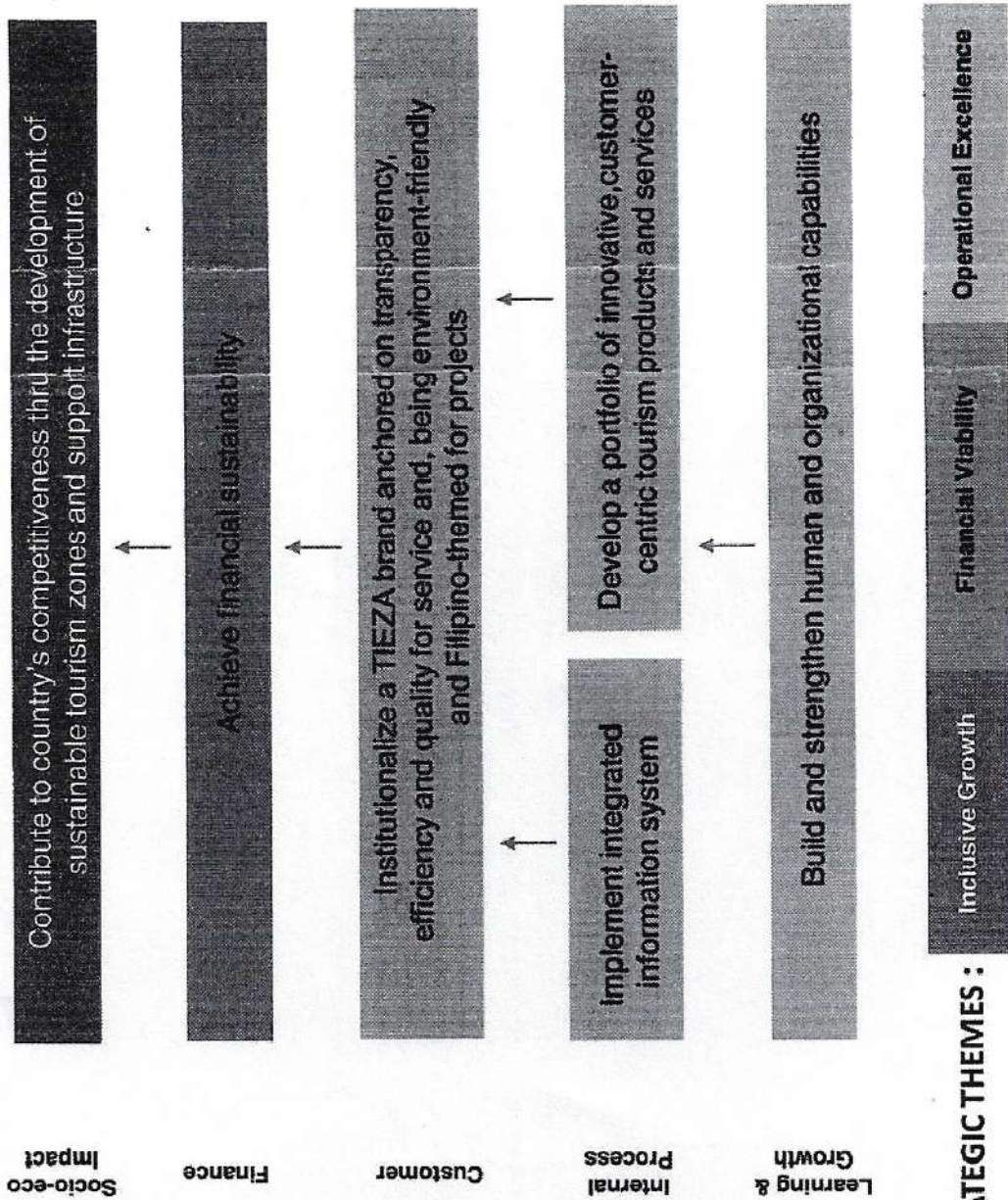
**OUR MISSION**

To contribute to national tourism development goals and showcase Philippine culture by designating, supervising, and regulating sustainable Tourism Enterprise Zones; undertaking viable Tourism Infrastructure Projects; and managing assets.

**OUR CORE VALUES**

EI<sup>2</sup>

1. Excellence
2. Integrity
3. Innovation



**STRATEGIC THEMES :**

Inclusive Growth

Financial Viability

Operational Excellence

**TOURISM INFRASTRUCTURE AND ENTERPRISE ZONE AUTHORITY  
PERFORMANCE SCORECARD 2018**

PERSPECTIVE	SO	MEASURE			DATA PROVIDER	TARGETS				
		DESCRIPTION	FORMULA			2017	2018	2019	2020	2021
S O C I O - E C O	SO 1: Contribute to Country's Competitiveness thru the Development of Sustainable Tourism Zones and Support Infrastructure	SM 1 : Development of Manila Cruise Port	Average Milestones achieved / Target (Feasibility Study)		TEZ	100%	TBD	TBD	TBD	TBD
		SM 2: Masterplanning of Identified Possible Flagship TEZs	Milestones achieved / Target		TEZ	100%	TBD	TBD	TBD	TBD
		SM 3: Management and Supervision of Sustainable Tourism Infrastructure Projects	No. of Projects Implemented/Total Number of Board-approved projects with NOA issued within a 1-year period	AESS	50.6% - 2016 60% (target for 2017)	TBD	TBD	TBD	TBD	TBD
F I N A N C I A L	SO 2: Achieve Financial Viability and Sustainability of Assets	SM 4: Generation of Net Income from All Assets (Operating, Leased, Joint Venture and Turned-Over Properties)	Gross revenues from all assets less operating expenditures (before depn)		AMS	89.25M	93.7M	98.4M	103.32M	108.5M
		SM 5: Establishment of Public-Private Co-Operation / Partnership for Revenue Generation (Number of JVs or MOAs signed)	No. of JVs or MOAs signed		AMS	TBD	TBD	TBD	TBD	TBD

PERSPECTIVE	SO	MEASURE		DATA PROVIDER	BASELINE	TARGETS					
		DESCRIPTION	FORMULA			2017	2018	2019	2020	2021	2022
S T A K E H O L D E R S / I N T E R N A L P R O C E S S	SO 3: Institutionalize a TIEZA Branding anchored on Transparency, Quality Efficiency, Quality Service and Being Environment Friendly and Filipino-themed for Projects	SM 6: Engagement of Third Party Customer Satisfaction Survey for guests in operated assets/properties	Establish baseline	AFS	Establish Baseline TTAX	AMS or TEZ	TBD	TBD	TBD	TBD	TBD
	SO 4: Implement an Integrated Automated Information System	SM 7: Development of a New Integrated Automated Information System	Percentage of Completion	MISD	N/A	TBD	TBD	TBD	TBD	TBD	TBD
	SO 5: Development of Customer Centric Products and Services	SM 8: Upgrade of ISO Certification to 9001:2015 for 3 Core Processes SM 9: Development of a Business Model for Tourist Assistance Centers (TAC) with Revenue Generating Component (Number of TACs Established)	No. of Processes upgraded / 3 Core Processes Business model approved by Mancom	Lead: QMR, All Processes AMS	ISO Certification 9001:2008	Certification	Maintenance	Maintenance	Maintenance	Maintenance	Maintenance